



METROPOLITAN GOVERNMENT OF NASHVILLE AND DAVIDSON COUNTY

March 19, 2018

Joshua Havill
Havill Metalworking
104 Annas Court
Hendersonville, TN 37075

Re: **RFQ # 1025678, Fabricator for Artist-designed Public Artworks and Streetscape Elements**

Dear Mr. Havill:

The Metropolitan Government of Nashville and Davidson County (Metro) has completed the evaluation of submitted solicitation offer(s) to the above RFQ # 1025678 for Fabricator for Artist-designed Public Artworks and Streetscape Elements. This letter hereby notifies you of Metro's intent to award to Havill Metalworking, contingent upon successful contract negotiations.

Depending on the file sizes, the responses to the procurement solicitation and supporting award documentation can be made available either by email, CD for pickup, or in person for inspection. If you desire to receive or review the documentation or have any questions, please contact Scott Ghee by email at scott.ghee@nashville.gov Monday through Friday between 8:30am and 3:30pm.

If the Procurement Nondiscrimination Program requirements were a part of this solicitation, the awardee must forward a signed copy of the "Letter of Intent to Perform as Subcontractor/Subconsultant/Supplier/Joint Venture" for any minority/women-owned business enterprises included in the response to the Business Assistance Office within two business days from this notification. Should you have any questions concerning this requirement, please contact Jeremy Frye, BAO Representative, at 615-862-6638 or at Jeremy.frye@nashville.gov.

Thank you for participating in Metro's competitive procurement process.

Sincerely,

A handwritten signature in blue ink that reads "Michelle A. Hernandez Lane".

Michelle A. Hernandez Lane
Purchasing Agent

Cc: Solicitation File
Other Offerors

Pursuant to M.C.L. 4.36.010 Authority to resolve protested solicitations and awards.

A. Right to Protest. Any actual or prospective bidder, offeror or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the Purchasing Agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

Award Justification for RFQ 1025678 - Fabricator for Artist-designed Public Artworks and Streetscape Elements

Solicitation Title & Number			RFP Cost Points	RFP SBE/SDV Points	Total Cost Points
RFQ# 1025678- Fabricator for Artist-design Public Artwork			28	7	35
Offeror's Name	Total Bid Amount	SBE/SDV Participation Amount	RFP Cost Points	RFP SBE/SDV Points	Total Cost Points
Havill Metalworking, LLC	\$33,971.97	\$0.00	28.00	0.00	28.00
Jarvis Award, Sign, Flag Company	\$126,858.86	\$126,858.86	7.50	7.00	14.50

	Havill Metalworking, LLC	Jarvis Award, Sign, Flag Company
Cost (35 points)	28	14.5
Experience and Reference Projects (30 points)	23	20
Project Approach and Risk Mitigation (35points)	32	20
Total	83	54.5

Jarvis Award, Sign, Flag Company
<p>Strengths – Firm has xperience working with Metro. Firm has municipal level projects experience.</p> <p>Weaknesses - Failed to elaborate on reference projects. Contractor failed to list the geographical locations of each project. Did not provide a scope of work for the projects listed nor did the contractor list how it was similar to the proposed scope of work. Contractor failed to discuss the risk associated with projects in the right-of-way and those that will involve the public. Contractor failed to provide information on their risk mitigation plan. Communication process between Artist and Metro Arts lacked detail. Projects listed were not of similar size, scope, and complexity. Contractor stated that they would rely on Public Works and Engineering to determine if there are no issues with ADA/transportation requirements (fabricator is responsible for making sure all elements comply with ADA regulations and traffic/transportation standards).</p>

Havill Metalworking, LLC
<p>Strengths – Provided a detailed chart to demonstrate a typical project timeline. Contractor provided projects that were of similar size, scope, and complexity. Provided a detailed response as to how the Contractor will approach project management throughout this contract. Demonstrated a clear understanding of the risk associated with these projects. Contractor demonstrated a strong process and team that could complete the work in accordance with the scope. Detailed risk mitigation plan. Explained how they will evaluate the feasibility of design's and how they would make recommendations to the Artist and the department.</p> <p>Weaknesses – Projects listed with municipalities were not yet completed. Contractor failed to mention failures and successes of projects. Contractor failed to list the geographical locations of each project.</p>

PNP Compliance Results Form

Department Name: Art Commission RFP/ITB Number: 1025678 Procurement Name: Fabricator for Artist-Design Streetscapes		
Primary Contractor	PNP Compliant (Yes/No)	Determination Comments/% of Participation Proposed or Bid
Havill Metal Working, LLC	Yes	Havill Metal Working, LLC is compliant with the Procurement Nondiscrimination Program requirements having reached out to three certified MWBE firms: American Mechanical, Inc (WBE) accepted 1%, Ile Waterworks Supply LLC (WBE) accepted 1%, and Ram Tool (WBE) accepted 1%.

*Denotes Contractor with whom follow up was required
 Date: 12/15/2017
 Metro Buyer :Scott Ghee
 BAO Rep:Jeremy Frye

BAO Small Business Assessment Sheet

BAO Specialist: Jeremy Frye
Contract Specialist: Scott Ghee
Date: 1/3/2017

Department Name: Arts
RFP/ITB Number: 1025678

Project Name: Fabricator for Artist-designed Public Artwoorks and Streetscape Elements

Primary Contractor*	Prime Bid Amount	Total Proposed SBE (\$)	SBE Subs approved?	SBE (%)	Comments
Havill Metal Working	\$ 33,917.17	\$ -	No	0.00%	The prime not an approved SBE did not propose to use any additional SBE/SDV subs.
.....	\$ -	\$ -			
.....	\$ -	\$ -			
.....	\$ -	\$ -			

Column Headings
 Shaded cells in columns E and G are formula driven and should not be changed
 White cells with text are fields that you can edit.
 Gray cells with bold text contain formulas that can not be changed.



METROPOLITAN GOVERNMENT OF NASHVILLE AND DAVIDSON COUNTY

March 13, 2018

Amorette Lana
Silo Workshop
4733 Lipan St.
Denver, Colorado 80211
amorette@siloworkshop.com

SENT VIA EMAIL

Re: RFQ 1025678 - Fabricator for Artist-designed Public Artworks and Streetscape Elements

Ms. Lana:

The Metropolitan Government of Nashville and Davidson County has completed its evaluation of submitted responses to the above solicitation and unfortunately, has determined that your submission was non-responsive to the solicitation requirements.

Specifically, the submitted response was non-responsive due to a failure to comply with the Procurement Nondiscrimination Program requirements –outreach to at least three potential certified MWBE firms. ***There was no outreach conducted to certified MWBE firms. (M.C.L. § 4.46.070).***

Kind Regards,

A handwritten signature in blue ink that reads "Michelle A. Hernandez Lane".

Michelle A. Hernandez Lane
Chief Procurement/Purchasing Agent
Metropolitan Government of Nashville & Davidson County

Cc: Solicitation Files